9559 Bolger Lake Road ● Minocqua, WI 54548 ● 715.358.0600 ● jeff@compasslandconsultants.com ● www.compasslandconsultants.com

Education:

University of Wisconsin – Stevens Point, WI

Bachelor of Science – Forest Administration – 1988

Employment:

2011 - Present:

• Compass Land Consultants, Inc., Minocqua and Hayward, WI, Ironwood and AuTrain, MI (Co-owner, Real Estate Specialist, Appraiser)

1988 - 2011:

 Steigerwaldt Land Services, Inc., Tomahawk, WI (Staff Appraiser, Technical Services Forester)



Experience:

- Over 30 years of experience in the Lake States as an appraiser and forester.
- During the past 15 years, appraisal experience has been focused on eminent domain appraisal assignments. Most notably, between August of 2012 and April of 2015, 186 parcel appraisals were completed in a 7-county area located in southeast Minnesota and west-central Wisconsin on a high-profile, high-voltage transmission line project. In 2016, performed appraisals on 106 parcels for a gas pipeline project in North Dakota. In 2017 and 2018, appraisals were completed on approximately 100 parcels for a gas pipeline project in Saginaw and Genesee County, Michigan. Other matters also include appearances in jury trials and civil hearings in several counties in Wisconsin, Minnesota, Michigan, and North Dakota. Litigators have relied upon my experience and knowledge of the real estate markets and severance issues concerning eminent domain and condemnation. Since 2014, I have prepared reports for over 70 cases.
- Other appraisal assignments include federal and industrial land exchanges, conservation easement
 valuations, appraisal assignments subject to IRS requirements, appraisals for estate planning purposes,
 numerous eminent domain appraisals for state and county transportation projects, transmission line
 projects, gas pipeline projects, and work for state agencies throughout the Midwest. These assignments
 include a wide variety of assets from improved commercial properties to vacant island waterfront lots.
- Trained in highway and utility right-of-way acquisition to include every phase of the acquisition process involving market studies, landowner meetings and negotiations, and damage appraisals.
- As a graduate forester, I have extensive experience with timber investment properties. Additional experiences include aerial photo mapping and timber inventory on projects totaling over 1,000,000 acres for state, federal, and industrial clients, check cruising duties on various inventories, forest management planning and timber sale preparation, and administration where tasks included day-to-day activities.

Licenses, Memberships, and Organizations:

- Certified General Appraiser in Wisconsin, Michigan, Minnesota, and North Dakota
- International Right of Way Association
- International Right of Way Association Badger Chapter (Executive Board 2014-2019)
- IRWA Badger Chapter Professional of the Year (2019-2020)