

## Education:

University of Wisconsin – Madison, WI

- Bachelor of Science – Natural Resources – May, 1977

University of Minnesota – Minneapolis, MN

- Master of Science – Forestry – December, 1979

The Appraisal Foundation

- Uniform Appraisal Standards for Federal Land Acquisitions (Yellow Book) - 2017

## Employment:

Present:

- Compass Land Consultants, Inc., Minocqua, WI, Hayward, WI, and AuTrain, MI (Co-owner, President, and on the Board of Directors for the company. Duties include day-to-day management and serving as an appraiser, broker, and forester.)

1980 – 2008:

- Wausau Papers, Brokaw, WI (Appraiser and Real Estate Broker for 120,000-acre timberland ownership.)
- Keweenaw Land Association, Ironwood, MI (Real Estate Specialist for 160,000-acre timberland investment company in the Upper Peninsula of Michigan.)
- James W. Sewall Company, Old Town, ME (Appraiser and Forest Analyst)
- The Trust for Public Land, Midwest Regional Office, Minneapolis, MN (Project Manager)
- Steigerwaldt Land Services, Inc., Tomahawk, WI (Vice President, Forester, Appraiser)

## Experience:

- Over 35 years of experience in the Lake States as a forester, appraiser, and broker.
- Conduct market studies and appraisals for gas pipeline and high-voltage transmission line easement acquisitions and for potential condemnation procedures in several states.
- Appraisal and timber resource experience in fifteen (15) states and two (2) provinces in Canada.
- Appraisal assignments of timberland, recreational and wilderness property, and all types of water frontage including properties on Lake Superior, Lake Huron, and Lake Michigan. Related appraisal experience include islands, development property, commercial and industrial property, and conservation easements. Valuation assignments as large as 12-million acres in Canada.
- Strategic real estate planning, property sale and acquisition, and like-kind exchange transactions.
- Confidential studies for sawmills, pulp and paper mills, veneer mills, wood energy groups, and major lending institutions.

## Licenses, Memberships, and Organizations:

- Wisconsin Real Estate Broker
- Certified General Appraiser in Wisconsin, Michigan, Minnesota, North Dakota, and South Dakota
- American Society of Farm Managers and Rural Appraisers (Past President 2012-2014)
- Wisconsin and National Association of Realtors

